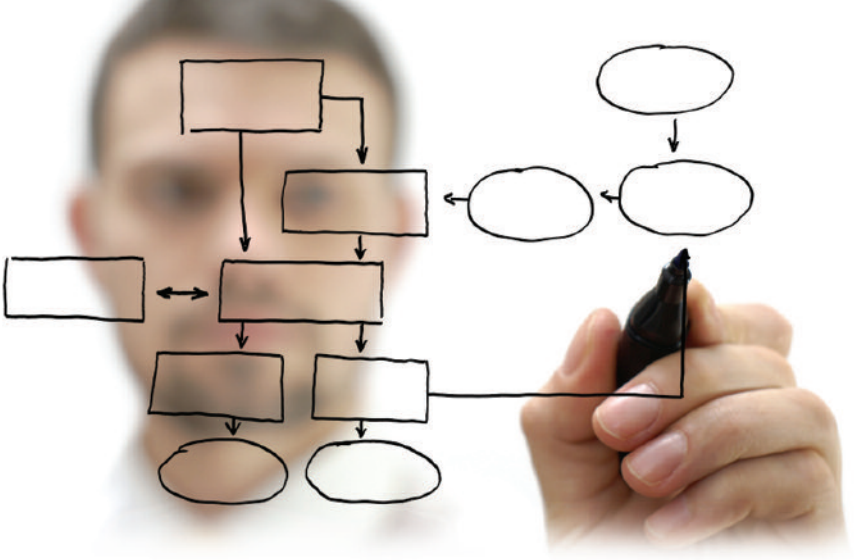


Revenue & Expense Deferrals™

for Sage ERP Accpac



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Maintaining a healthy cash flow is important for the success of any business and companies need to be prepared for the unexpected. A sale today may create an unplanned expense tomorrow, which may put a company's balance sheet at risk. Almost too often, businesses are in a rush to report their sales as revenue without taking into consideration some of the contractual obligations they may still be liable for:

- Airlines may be subject to refunding passengers for their tickets up until they board their flight.
- Software companies may be subject to providing services throughout the lifetime of annual customer support contracts
- Online retailers may be subject to refunding customers if goods are lost in shipment

EMPOWERING YOUR SAGE ERP ACCPAC!

Revenue & Expense Deferrals™ for Sage ERP Accpac, developed by SYSTRONICS llc, is a module of the Sage ERP Accpac software that allows companies to amortize specific revenue streams, only recognizing them at a later date once all contractual obligations or other pre-defined parameters have been met. As a result, businesses are able to better manage their cash flow and reduce the impact of any unexpected financial shortfalls. The module also helps companies minimize risk by deferring expenses such as rent and insurance over the lifetime of their contracts.

Revenue & Expense Deferrals™ also helps organizations with financial compliance. Many countries have new laws and updated statutes that make businesses subject to compliance regulations, such as the Sarbanes-Oxley Act of 2002 (SOX), which is applicable to American companies and any organization conducting business with the US. Additionally, Revenue & Expense Deferrals™ promotes transparency within an organization's accounting and reporting practices, which is fast becoming a standard requirement from most banks, financial institutions and investors today.

For **more information** on Revenue and Expense Deferrals™ *for Sage ERP Accpac*, please contact: Sales@Systronics.com





Revenue & Expense Deferrals™ *for Sage ERP Accpac*

About SYSTRONICS llc

SYSTRONICS llc is an award-winning Sage ERP Accpac partner, developing industry-specific solutions for businesses around the world.

For more information, please visit:
www.systronics.com

About Sage ERP Accpac

Sage ERP Accpac is part of the Sage Software Group, a leading developer and supplier of business software to over 4 million businesses worldwide. The company provides a broad range of end-to-end business management applications to organizations in more than 130 countries.

For more information, please visit:
www.sageaccpac.com